



# Le Groupe Fuller Landau Top 10 Services

Le Groupe Fuller Landau is a division of the chartered professional accountancy firm, FL Fuller Landau LLP. We provide our expertise to financial institutions and private corporations throughout the province of Quebec. Every day

we assist commercial bankers, asset based lenders, fund managers, law firms and others with intelligent valuations and analyses of collateral to empower them to make sound credit determinations.

## Top 10 Services offered by Le Groupe Fuller Landau

 **Corporate Performance Evaluations:** The professionals at Le Groupe Fuller Landau are often called upon to analyze a private company's financial viability and make recommendations based on their findings. Among the methods used will be a comparison between the financial forecasts and the actual numbers.

 **Viability Assessments:** Le Groupe uses viability assessments to assist banks in making loan decisions. Using standard bank lending policies, our team will do a thorough review of a company's receivables, inventory and cash flow.

 **Collateral Evaluations:** Collateral evaluations are often commissioned by banks looking to know the exact value of a company's short term assets (inventory and accounts receivable) needed to act as collateral for a loan. The team at Le Groupe are qualified evaluators with 35 combined years of experience.

 **Renegotiate lines of credit and terms of payment:** Small business owners should focus on building their businesses, while we assist with the administrative details. Our services can be performed on location or remotely, and range from outsourcing part-time bookkeepers to performing year-end closings to wealth and financial management. Our team also provides bookkeeping software training.

 **Acting as Trustee in Bankruptcy Proposals:** As licensed trustees in bankruptcy, we administer bankruptcies and manage assets held in trust. As trustees we can give a debtor information and advice about both the proposal and bankruptcy processes and make sure that both the debtor's rights and the creditor's rights are respected. We also ensure that all our reports and other public documents are posted on our website.

 **Field Examiners for Asset-Based Lenders:** The field examiners at Le Groupe possess a wide range of collateral evaluation experience, together with audit experience in accounting and banking backgrounds. We understand the lender's viewpoint, and provide them with an accurate and comprehensive report that addresses credit situations that lenders face – we are employed to protect the lender's collateral risk.

 **Security Analysis:** On request from financial institutions, our team will visit the premises of the company in question to evaluate the quality of the security the bank holds, be it hard or soft assets.

 **Acting as a receiver for secured lenders:** As licensed trustees in bankruptcy, Le Groupe will take the lead in liquidating and selling the assets on behalf of secured creditors. Our team will also prepare and post all the necessary notices and reports.

 **Coordinator under Companies Creditor Arrangement Act (CCAA):** Financially troubled corporations can avoid bankruptcy, foreclosure or seizure of assets if they meet the requirements for the CCAA. The team at Le Groupe assists in this process by helping the company prepare the formal plan to creditors, prepares reports for the courts, and provides information to the creditors regarding the claims process. We also ensure that all our reports and other public documents are posted on our website.

 **Private Mediation:** Acting as a neutral body in a dispute between shareholders of a private company, Le Groupe will assist the deadlocked parties to come to a resolution. Our goal is to provide a win-win solution to all parties involved.



Syndic autorisé en insolvabilité  
Licensed Insolvency Trustee

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